

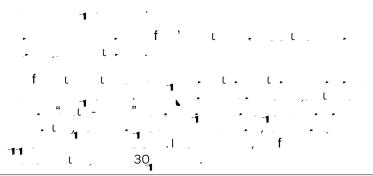
LexisNexis In-house Advisory Board

Lack of business F t t t t t understanding

Some ways in which law rms and in-house teams have recently innovated to deliver more value:

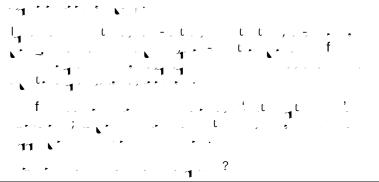
Tying ef ciency outcomes to law rm remuneration

I 2010, to the Worldwide inspired US frm Seyfarth Shawto adopt six sigma



Innovative fee structures for litigation

 $Valorem\ Law Group\ is\ a\ US\ litigation\ practice\ that\ of fers\ a\ newway$



Customised value-add in nancial services

US f rm Cleary Gottlieb, Steen & Hamilton has introduced a t f f t t t

In the UK, Allen & Overy has introduced a similar tool for f nancial services clients called 'Global View.

Creating ef ciency in commercial transactions

Deriving maximum value from panels	1 2009, ffA
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	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Reinventing the in-house function	IB, and a substitute of the state of the sta
	lawyers and IBM's biggest customers. Graduates are recruited
Alignment of legal targets with the business	A t Bt B a a a a a a a a a a a a a a a a
Mutually pro table law rm relationships	FMC Technologies introduced the Alliance Counsel Engagement f t t t t t t t t t t t t t t t t t
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Clive Davies	

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